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## **OVERVIEW**



Flytronics, a subsidiary of Flyking Tech Ltd, is dedicated to delivering bespoke supply chain solutions to OEMs, EMS, and manufacturing partners. Renowned and certified as a premier global distributor of electronic components, we offer comprehensive procurement solutions tailored to the unique requirements of global manufacturing sectors. Our services include franchised distribution lines, shortage mitigation, PPV cost-saving programs, NPI BOM-kitting, and expert excess management.

Furthermore, Flytronics holds recognition as a leading authorized distributor for over 30 prestigious original semiconductor manufacturers. Our overarching aim is to provide more cost-effective electronic supply chain solutions for our discerning clientele, effecting cost reductions whilst at the same time enhancing operational efficiency and higher level of services.



10+

**GLOBAL OFFICES** 



30+

FRANCHISE LINES



200+

**EMPLOYEES** 



2

**TESTING LABROTARY** 



us\$1B+

**REVENUE SINCE 2019** 

## **GROWTH**



















2022

- 2024
- AS6081\*
- Penang, Malaysia





- Flytronics founded
- Netherlands, Singapore, and South Korea offices

2023

- Outstanding Distributor in Supply Capability
- ISO9001, ISO14001, ISO45001, ESD S20.20, and IATF16949



2019





- Flyking Testing Lab
- Outstanding Rising Star Distributors



2021

• 30+ franchise lines

- 2018
- Taiwan, Xiamen, and **Dongguan Offices**
- ERAI member



2017

• \$66 million revenue

- ISO9001 certificate

2020

U.S.A and Germany offices



2015

ERP system launched



2010

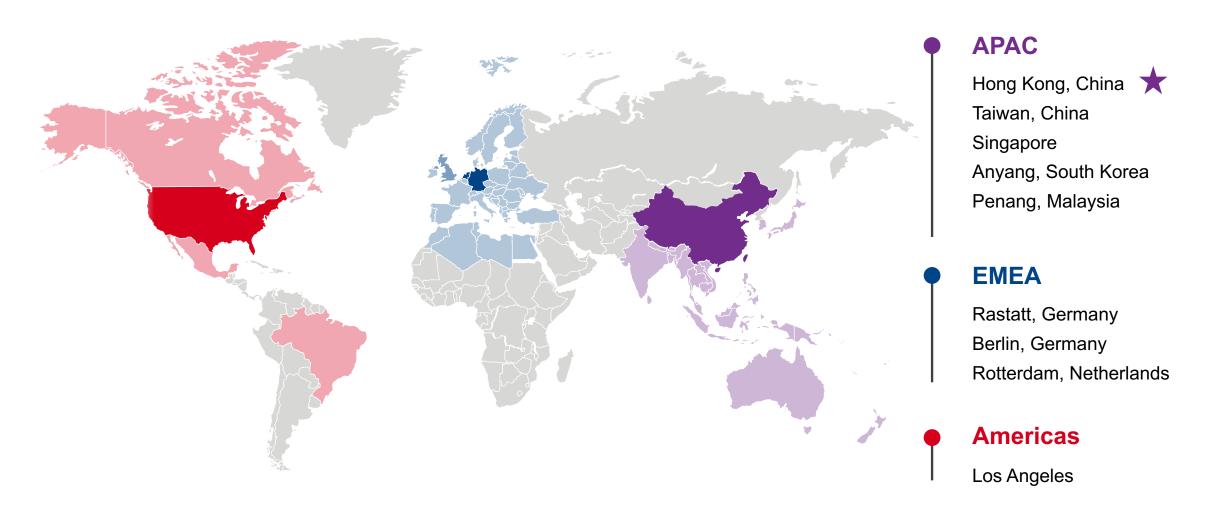
Flyking Technology





- 2016
- Shanghai and Suzhou offices

## **GLOBAL FOOTPRINT**



## WHY US?



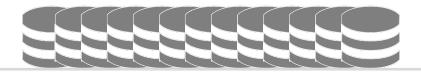
10B+

Connect to direct-access of global inventory over 10 billion product lines.

Source from more than 5000 trusted suppliers, including manufacturer, Franchised, OEM and first-hand stockholder.

5000+





100000+

With over 10 years accumulation, more than 100,000 transaction records. Our system excels in matching global sources with precision and speed.

Over 70+ sourcing specialist, focusing on channel development and each its own commodity experts.

70+





## **BUSINESS OVERVIEW**











## **Franchise Alternatives**

Cost-effective solutions

More competitive products

## PPV Cost Savings

Intelligent tools
Lead-time procurement

## NPI BOM-kitting

Lower labor costs
Efficient management

# **Excess Management**

Relieve inventory pressure

Docking requirements

# **Shortage Sourcing**

2000+ distribution brands
Authenticity guarantee

# **INDUSTRIES**



AUTOMOTIVE



**TELECOMMUNICATIONS** 



**INDUSTRIAL** 



**ENERGY** 



**AEROSPACE** 



CONSUMER



**MEDICAL** 



POWER SUPPLY



COMPUTING



DATA CENTER

## FRANCHISE LINE CARD































































## **AUTHORIZED FRANCHISE LINES**

## **FRANCHISE BRANDS**

### **ALTERNATIVE MFG**



AcelaMicro



**Allpower** 



**Anbonsemi** 



Arterytek



**BELLing** 



Chipways



Comchip



**ECS** 



**LETEX** 



FitiPower



Flagchip



Hikstorage



Kingbank





































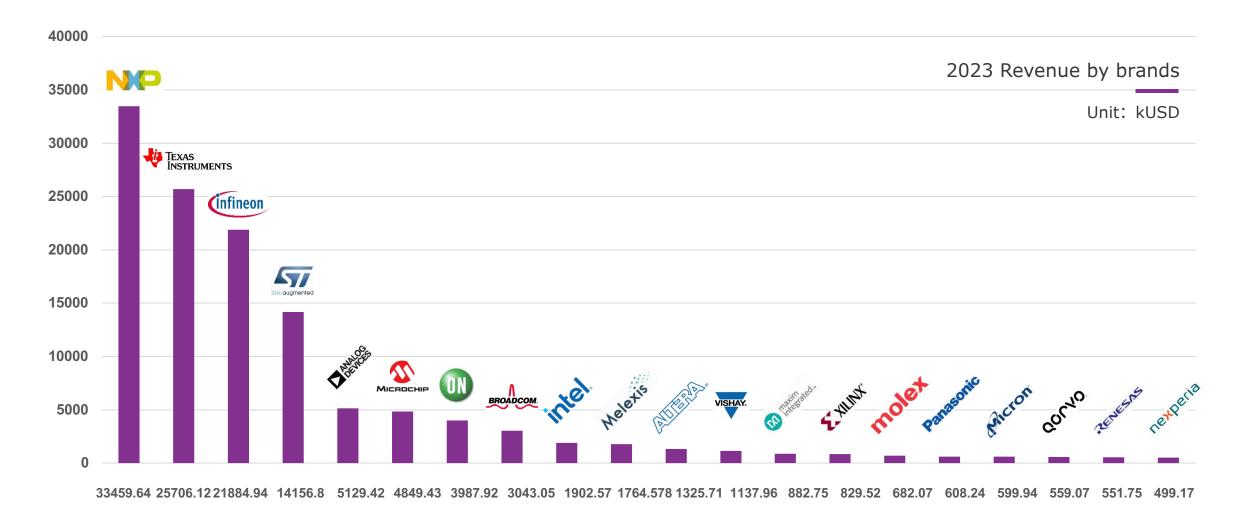






Micron

## **TOP 20 MFG**



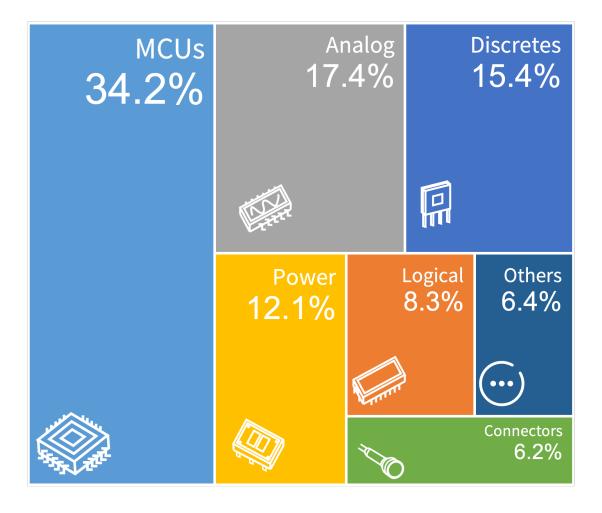


## **REVENUE BREAKDOWN**

Revenue Breakdown by Customer's Industry in 2023

Network & Power Automotive **Devices** Electronics Communic 10.8% 26.8% ations 15.5% **Industrial** Electricity Medical Control 6.3% 9.6% 25.3% 会 5.7% 

Revenue Breakdown by IC Product Type in 2023



## **ADVANTAGE DISTRIBUTION LINES**































































# QUALIFICATIONS & CERTIFICATIONS

**IPC Membership** 

**ERAI Membership** 

ISO 45001: Occupational Health And

**Safety Management Systems** 

**ISO 9001: Quality Management** 

**Systems** 

**ISO14001: Environmental Management** 

**Systems** 

**ESD S20.20: Quality Management** 

for Electrostatic Discharge

**IATF 16949: Automotive Quality** 

**Management System** 



# **QUALIFICATIONS & CERTIFICATIONS**



D&B Member



**ERAI** Member



**IPC Member** 



ISO9001



ISO14001



ISO45001



ESDS20.20



IATF16949



AS6081 Finalize before Sep 2024



## **QUALITY MANAGEMENT SYSTEM**

### Supplier Management

Each new supplier undergoes a vendor approval process followed by timely transaction-based audits.

Our laboratory is equipped with the stateof-art equipment and manned by experienced Quality Inspection engineers. We have been recognized by our partners and ISO9001 certified. With AS6081 as the testing standard, our lab conducts in-depth analysis of electronic components in various aspects.

Flytronics Laboratory

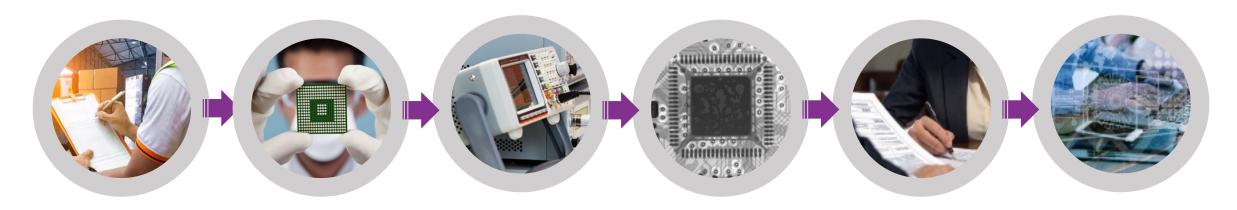
## Traceability System

Flytronics has implemented an industryleading tracking system to trace part numbers, COO, date codes, lot numbers, and comparison tests with golden samples for each transaction.

A risk-based inspection process - executed rigorously for different supplier levels, and customer demands - to ensure the products' quality before receiving.

**Incoming Quality Control** 

# INCOMING QUALITY CONTROL PROCESS



Document And External Packaging Inspection External Visual Inspection Electrical And Functionality Testing X-ray / Decapsulation Requirement Verification And Final Approval Digital
Photography
And Data
Capturing

## FLYTRONICS TESTING LABORATORY

Our state-of-the-art testing facility ensures top-tier quality assurance. Backed by cutting-edge equipment and skilled inspectors, we pledge a flawless 100% product guarantee for every shipment.

Advanced Equipment



Professional Inspectors



Comprehensive Sampling Data



AS6081 Testing Standard







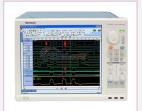






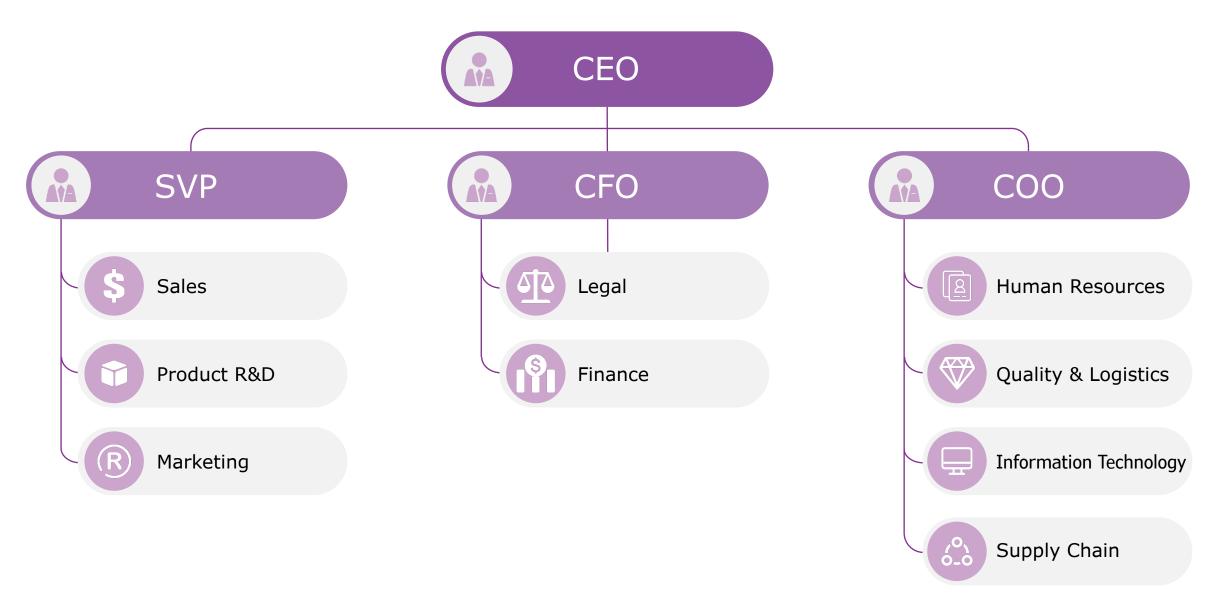








## **ORGANIZATIONAL STRUCTURE**



## **COMPANY STRUCTURE**





Founded in 2010

Global sourcing and distribution Great China sales center



Founded in 2016

Cable assembly and box build Electrical solution design-in



Founded in 2021

Franchise lines Products design-in



Founded in 2023

Electronic components supply chain solutions Focusing on Americas, EMEA, SEA, and South Korea



## **CULTURE**



### **MISSION**

Our goal is to offer cutting-edge supply chain solutions to global electronics industry clients, leveraging advanced technology and innovative ideas to continuously generate value for all stakeholders.



### **VISION**

Through mutual partnerships, we aim to lead the electronic component supply and service sector globally, providing top-notch supply chain solutions and fostering technological innovation and industry advancement.

Service and customer satisfaction are paramount. We champion teamwork, innovation, and employee growth in an open, results-focused environment.



### **VALUE**

# CONTACT US

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